



CASE STUDY:

# Estimated ROI justifies new EMR for university's on-site employee health clinic

**INDUSTRY:** HIGHER EDUCATION / **SCOPE:** 12,000+ EMPLOYEES

## challenge:

One of the world's leading academic institutions needed to accommodate a rising number of visits to its on-site employee health clinic without adding staff. Clinic leadership identified replacing its legacy employee medical record software solution — which was click-intensive, highly manual and made reporting difficult — as an opportunity to streamline workflows and regain valuable staff time for more patient-centric activities.

## solution:

The University used an extensive process to vet multiple occupational health solutions and found Enterprise Health to be overwhelmingly superior in functionality, capability, interoperability and completeness.

To help justify the cost of implementing the new system, clinic personnel worked with Enterprise Health to analyze time spent by administrative assistants, medical assistants, clinicians and programs specialists in three key areas — work injury visits, surveillance visits and special tasks. The study compared the time it took to perform common tasks while using the clinic's legacy system with the estimated time required to complete the same task using Enterprise Health.

# results:

Enterprise Health productivity and workflow improvements were projected to generate a total savings of **\$247,747 in annual FTE time**, enabling the clinic to handle its growing number of visits without adding staff.

## Work injury visits

2,300 total work injury visits per year

\$63.38 net time savings per visit



**\$145,774** per year

## Work injury visits (one-time processes)

600 visits per year

\$54.35 net time savings per visit



**\$32,610** per year

## Health surveillance

900 health surveillance visits per year

\$77.07 net time savings per visit



**\$69,363** per year

Total annual time savings

**\$247,747**



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